

Datagate Computer Inc.

2013 1st Quarter – Financial & Operational Results

Analyst Presentation

17 May 2013
İstanbul

Disclaimer

This presentation contains information and analysis on financial statements as well as forward-looking statements that reflect the Company management's current views with respect to certain future events. Although it is believed that the information and analysis are correct and expectations reflected in these statements are reasonable, they may be affected by a variety of variables and changes in underlying assumptions that could cause actual results to differ materially.

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Summarized P/L Account - 1.Q 2013 (000 TRL)

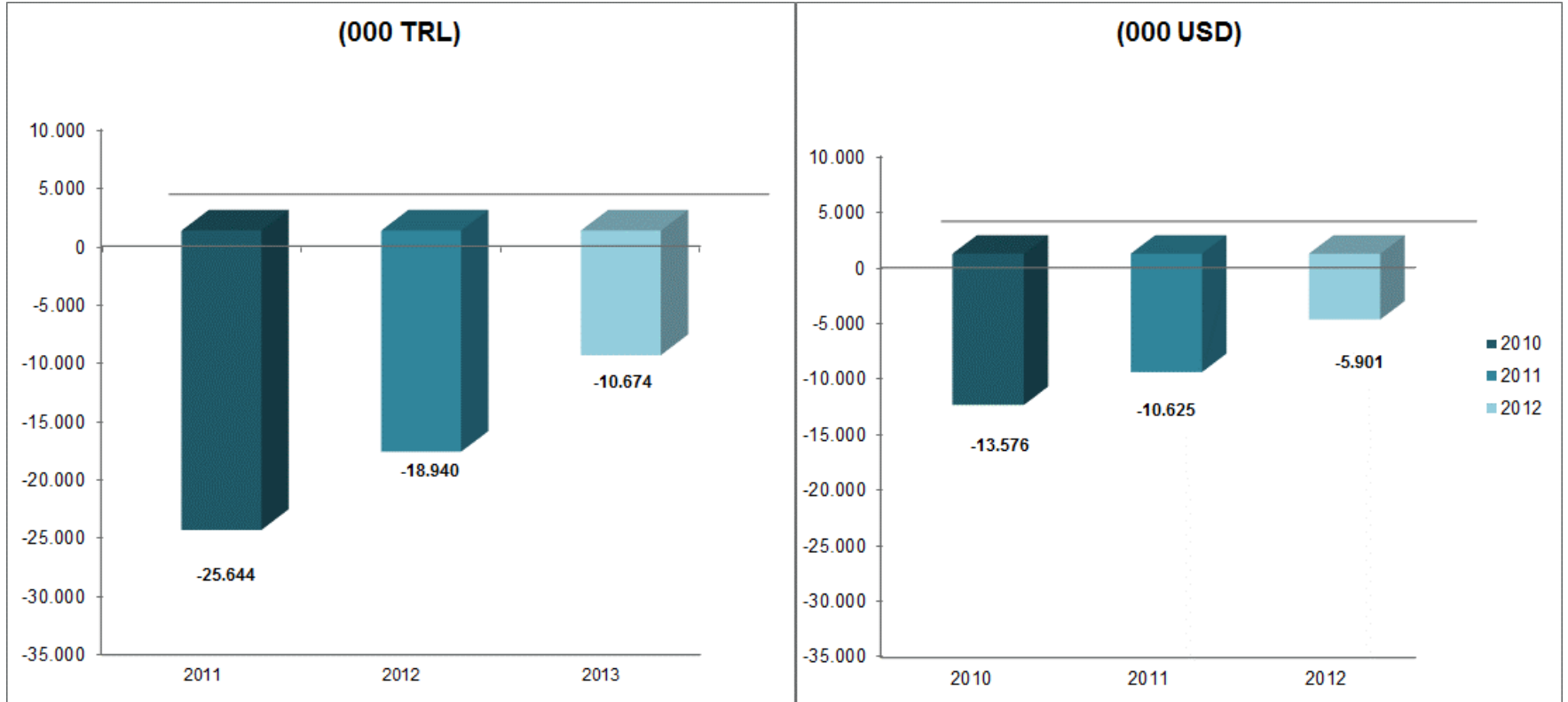
(000) TRL	3 months 2013	3 months 2012	Changes (%)	
Net Sales	44.009	63.630	-	30,8
Gross Profit	1.979	2.597	-	23,8
Gross Profit Margin (%)	4,5	4,1		10,2
EBITDA	940	1.321	-	28,8
EBITDA Margin (%)	2,1	2,1		2,9
Operational Profit	923	1.310	-	29,5
Operational Profit Margin (%)	2,1	2,1		1,9
Financial Income /(Expenses), Net	(716)	98	-	830,6
Tax Expenses	(121)	14	-	964,3
Net Profit	86	1.422	-	94,0
Net Profit Margin (%)	0,2	2,2		(91,3)

Summarized Balance Sheet (000 TRL)

Assets	31.3.2013	(%)	31.12.2012	(%)	Changes (%)	Liabilities & Capital	31.3.2013	(%)	31.12.2012	(%)	Changes (%)
Current Assets	76.405	99,6%	82.079	99,6%	(6,9)	Short Term Lia.	47.201	61,6%	53.378	64,8%	(11,6)
Cash	17.942	23,4%	18.940	23,0%	(5,3)	Financial Lia.	7.268	9,5%	-	0,0%	-
Trade Receivables	37.239	48,6%	40.655	49,3%	(8,4)	Trade Payables	36.229	47,2%	48.411	58,7%	(25,2)
Inventories	9.564	12,5%	11.774	14,3%	(18,8)	Provisions for Tax	73	0,1%	-	0,0%	-
Inventories in Transit	4.062	5,3%	2.679	3,3%	51,6	Prov. for Other Pay.	3.219	4,2%	3.616	4,4%	(11,0)
Other	7.598	9,9%	8.031	9,7%	(5,4)	Other	412	0,5%	1.351	1,6%	(69,5)
Non-Current Assets	275	0,4%	326	0,4%	(15,5)	Long Term Lia.	137	0,2%	183	0,2%	(25,2)
Fixed Assets	83	0,1%	90	0,1%	(7,8)	Financial Lia.	-	0,0%	-	0,0%	-
Goodwill	-	0,0%	-	0,0%	0,0	Prov. for Empl. Trm. Ind.	137	0,2%	183	0,2%	(25,1)
Other	192	0,3%	236	0,3%	(18,5)	Capital	29.342	38,3%	28.844	35,0%	1,7
Total Assets	76.680	100,0%	82.405	100,0%	(6,9)	Total Lia. & Capital	76.680	100,0%	82.405	100,0%	(6,9)

	31.3.2013	31.12.2012
Net Financial Debt/ Capital	- 0,36	- 0,66
Current Ratio	1,62	1,54
Gearing Ratio	0,62	0,65

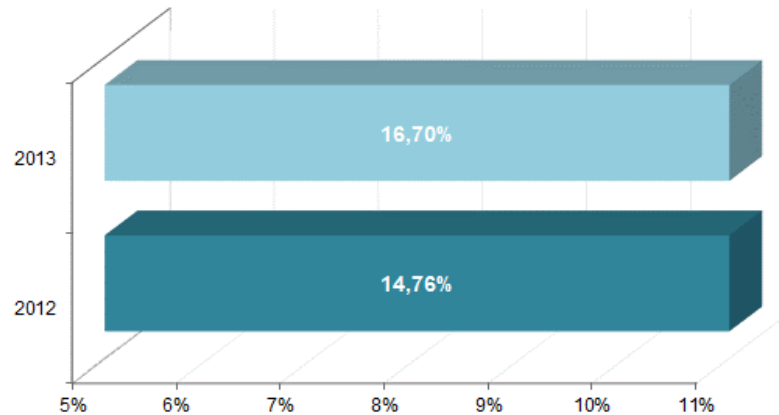
Net Financial Debt (000 TRL & USD)



Working Capital (000 TRL)

(000) TRL	3 months 2013	2012	Changes %	(000) TRL	3 months 2013	2012	Changes %
Short T. Trade Receivables	37.239	40.655	(8,4)	Short T. Trade Payables	36.229	48.411	(25,2)
Inventories	13.626	14.453	(5,7)	Short T. Financial Debts	7.268	0	0,0
Cash & Cash Equivalents	17.942	18.940	(5,3)	Other Debts	3.704	4.967	(25,4)
Other Receivables	7.598	8.031	(5,4)	Total Short T. Liabilities	47.201	53.378	(11,6)
Total Current Assets	76.405	82.079	(6,9)	Net Working Capital	29.204	28.701	1,8

Working Capital / Net Sales



Cash Flow (000 TRL)

(000) TRL	31.3.2013	31.3.2012
Beginning of Term Balance	18.940	34.730
Activity of Net Cash Flow	(7.695)	(11.917)
Investment Activities	(7)	(4)
Changes in Cash	(7.702)	(11.921)
Changes in Financial Debts	6.700	(9.142)
End of Term Balance	17.938	13.667

Financial Ratios

LIQUIDITY RATIOS	31.3.2013	31.12.2012
Current Ratio	1,62	1,54
Quick Ratio	1,33	1,27
THE WORKING CAPITAL RATIOS (*)	31.3.2013	31.12.2012
Receivables Days	91	93
Payables Days	93	95
Inventory Days	27	23
FINANCIAL STRUCTURE RATIOS	31.3.2013	31.12.2012
Capital / Total Liabilities & Capital	38%	35%
Short T. Debts / Total Liabilities & Capital	62%	65%
Long T. Debts / Total Liabilities & Capital	0,2%	0,2%
Financial Debts / Total Debts	15,4%	0%
PROFITABILITY RATIOS	31.3.2013	31.3.2012
Gross Profit Margin	4,5%	4,1%
Operational Profit Margin	2,1%	2,1%
Net Profit / Sales	0,2%	2,2%
Profit Margin Before Tax	0,5%	2,2%

(*) Quarterly prepared financial sheets were taken into consideration for calculations.

Thanks...

