

DATAGATE A.Ş. ANALYTS PRESENTATION

8 NOVEMBER 2021



Disclaimer

This presentation contains information and analysis on financial statements as well as forward-looking statements that reflect the Company management's current views with respect to certain future events. Although it is believed that the information and analysis are correct and expectations reflected in these statements are reasonable, they may be affected by a variety of variables and changes in underlying assumptions that could cause actual results to differ materially.

Neither Datagate Bilgisayar nor any of its managers or employees nor any other person shall have any liability whatsoever for any loss arising from the use of this presentation.



Datagate AŞ Financial & Operational Results

Summarized P/L (000 TL)

(000) TRL	9 months 2021	9 months 2020	Changes (%)
Net Sales	1.453.191	1.227.334	18,40
Gross Profit	62.493	57.089	9,47
Gross Profit Margin (%)	4,30	4,65	(7,55)
EBITDA	45.369	45.237	0,29
EBITDA Margin (%)	3,12	3,69	(15,29)
Operational Profit	44.527	44.496	0,07
Operational Profit Margin (%)	3,06	3,63	(15,48)
Financial Income /(Expenses), Net	(16.103)	4.585	(451,21)
Tax Expenses	(5.322)	(10.845)	(50,93)
Net Profit	15.906	23.730	(32,97)
Net Profit Margin (%)	1,09	1,93	(43,39)



Datagate AŞ Financial & Operational Results

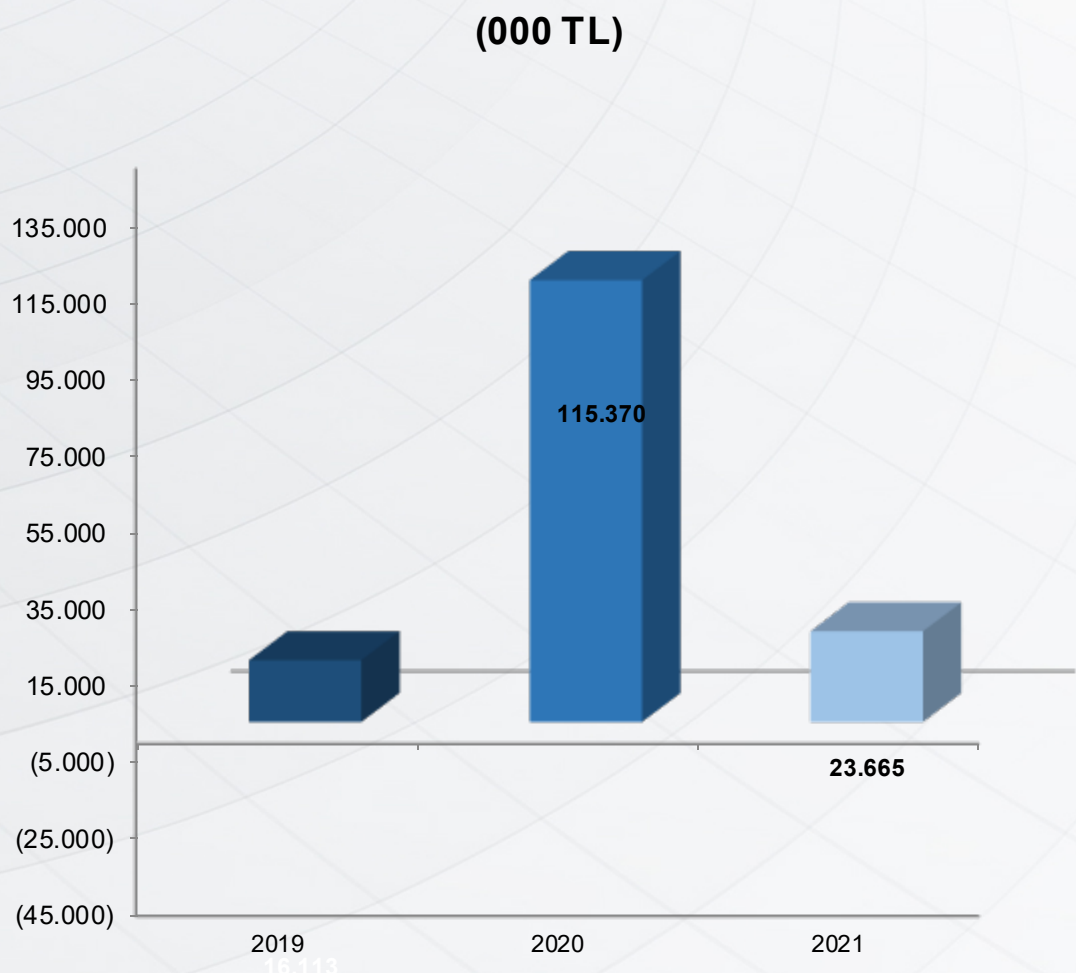
Summarized Balance Sheet (000 TL)

Assets	30.09.2021	(%)	31.12.2020	(%)	Changes (%)	Liabilities & Capital	30.09.2021	(%)	31.12.2020	(%)	Changes (%)
Current Assets	447.317	97,3%	499.343	97,7%	(10,4)	Short Term Lia.	246.607	53,7%	321.163	62,8%	(23,2)
Cash	66.535	14,5%	20.707	4,1%	221,3	Financial Lia.	88.805	19,3%	184.430	36,1%	(51,8)
Trade Receivables	274.878	59,8%	310.993	60,8%	(11,6)	Trade Payables	117.979	25,7%	108.034	21,1%	9,2
Inventories	87.554	19,1%	144.822	28,3%	(39,5)	Provisions for Tax	1.348	0,3%	425	0,1%	217,2
Inventories in Transit	0	0,0%	0	0,0%	0	Prov. for Other Pay.	20.051	4,4%	21.597	4,2%	(7,2)
Other	18.350	4,0%	22.821	4,5%	(19,6)	Other	18.424	4,0%	6.677	1,3%	175,9
Non-Current Assets	12.224	2,7%	11.815	2,3%	3,5	Long Term Lia.	2.560	0,6%	2.780	0,5%	(7,9)
Trade Receivables	845	0,2%	601	0,1%	-	Long Terms Liabilities	1.395	0,3%	1.650	0,3%	(15,5)
Fixed Assets	3.214	0,7%	3.456	0,7%	(7,0)	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	8.163	1,8%	7.758	1,5%	5,2	Prov. for Empl. Trm. Ind.	1.165	0,3%	1.130	0,2%	3,1
Other	2	0,0%	0	0,0%	0,0	Capital	210.374	45,8%	187.215	36,6%	12,4
Total Assets	459.541	100%	511.158	100%	(10,1)	Total Lia. & Capital	459.541	100%	511.158	100%	(10,1)



Datagate AŞ Financial & Operational Results

Net Financial Debt (000 TL)





Datagate AŞ Financial & Operational Results

Financial Ratios

LIQUIDITY RATIOS	30.09.2021	31.12.2020
Current Ratio	1,81	1,55
Quick Ratio	1,46	1,10

THE WORKING CAPITAL RATIOS (*)	30.09.2021	31.12.2020
Receivables Days	47	47
Payables Days	31	28
Inventory Days	23	23

FINANCIAL STRUCTURE RATIOS	30.09.2021	31.12.2020
Capital / Total Liabilities & Capital	45,8%	36,7%
Short T. Debts / Total Liabilities & Capital	53,7%	62,8%
Long T. Debts / Total Liabilities & Capital	0,6%	0,5%
Financial Debts / Total Debts	36,2%	57,4%

PROFITABILITY RATIOS	30.09.2021	30.09.2020
Gross Profit Margin	4,3%	4,7%
Operational Profit Margin	3,1%	3,6%
Net Profit / Sales	1,1%	1,9%
Profit Margin Before Tax	2,0%	4,0%

(*) Quarterly prepared financial sheets were taken into consideration for calculations.

THANKS