

DATAGATE A.Ş. ANALYTS PRESENTATION

1 MARCH 2022



Disclaimer

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Datagate AŞ Financial & Operational Results

Summarized P/L (000 TL)

(000) TRL	12 months 2021	12 months 2020	Changes (%)
Net Sales	1.892.774	1.699.475	11,37
Gross Profit	92.820	77.039	20,48
Gross Profit Margin (%)	4,90	4,53	8,18
EBITDA	70.147	56.813	23,47
EBITDA Margin (%)	3,71	3,34	10,86
Operational Profit	68.504	55.350	23,77
Operational Profit Margin (%)	3,62	3,26	11,13
Financial Income /(Expenses), Net	1.049	(5.514)	(119,02)
Tax Expenses	(17.028)	(11.784)	44,50
Net Profit	31.330	25.150	24,57
Net Profit Margin (%)	1,66	1,48	11,85



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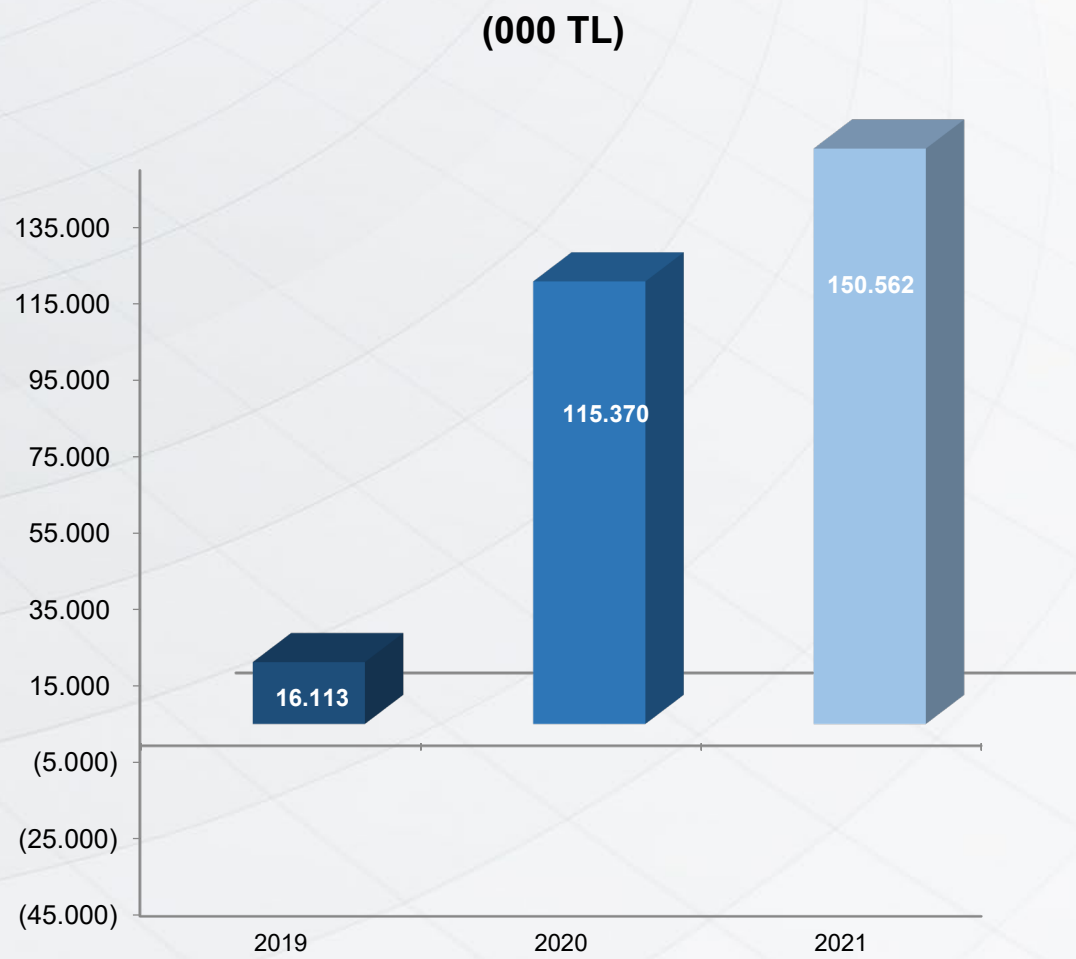
Summarized Balance Sheet (000 TL)

Assets	31.12.2021	(%)	31.12.2020	(%)	Changes (%)	Liabilities & Capital	31.12.2021	(%)	31.12.2020	(%)	Changes (%)
Current Assets	592.108	98,1%	499.343	97,7%	18,6	Short Term Lia.	361.098	59,8%	321.163	62,8%	12,4
Cash	23.209	3,8%	20.707	4,1%	12,1	Financial Lia.	172.599	28,6%	184.430	36,1%	(6,4)
Trade Receivables	384.714	63,8%	310.993	60,8%	23,7	Trade Payables	144.833	24,0%	108.034	21,1%	34,1
Inventories	130.154	21,6%	127.967	25,0%	1,7	Provisions for Tax	11.196	1,9%	425	0,1%	2.534,4
Inventories in Transit	10.021	1,7%	16.855	3,3%	(40,5)	Prov. for Other Pay.	24.096	4,0%	21.597	4,2%	11,6
Other	44.010	7,3%	22.821	4,5%	92,8	Other	8.374	1,4%	6.677	1,3%	25,4
Non-Current Assets	11.330	1,9%	11.815	2,3%	(4,1)	Long Term Lia.	2.691	0,4%	2.780	0,5%	(3,2)
Trade Receivables	783	0,1%	601	0,1%	-	Long Terms Liabilities	1.172	0,2%	1.650	0,3%	(29,0)
Fixed Assets	2.846	0,5%	3.456	0,7%	(17,7)	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	7.701	1,3%	7.758	1,5%	(0,7)	Prov. for Empl. Trm. Ind.	1.519	0,3%	1.130	0,2%	34,4
Other	0	0,0%	0	0,0%	0,0	Capital	239.649	39,7%	187.215	36,6%	28,0
Total Assets	603.438	100%	511.158	100%	18,1	Total Lia. & Capital	603.438	100%	511.158	100%	18,1



Datagate AŞ Financial & Operational Results

Net Financial Debt (000 TL)





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Financial Ratios

LIQUIDITY RATIOS	31.12.2021	31.12.2020
Current Ratio	1,64	1,55
Quick Ratio	1,25	1,10

THE WORKING CAPITAL RATIOS (*)	31.12.2021	31.12.2020
Receivables Days	54	47
Payables Days	34	28
Inventory Days	23	23

FINANCIAL STRUCTURE RATIOS	31.12.2021	31.12.2020
Capital / Total Liabilities & Capital	39,7%	36,7%
Short T. Debts / Total Liabilities & Capital	59,8%	62,8%
Long T. Debts / Total Liabilities & Capital	0,4%	0,5%
Financial Debts / Total Debts	47,8%	57,4%

PROFITABILITY RATIOS	31.12.2021	31.12.2020
Gross Profit Margin	4,9%	4,5%
Operational Profit Margin	3,6%	3,3%
Net Profit / Sales	1,7%	1,5%
Profit Margin Before Tax	3,7%	2,9%

(*) Quarterly prepared financial sheets were taken into consideration for calculations.

THANKS