# DATAGATE A.Ş. ANALYTS PRESENTATION

9 MAY 2022



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## Summarized P/L (000 TL)

(000) TRL	3 months 2022	3 months 2021	Changes (%)
Net Sales	440.350	432.994	1,70
Gross Profit	27.013	14.584	85,22
Gross Profit Margin (%)	6,13	3,37	82,13
EBITDA	26.355	12.847	105,15
EBITDA Margin (%)	5,99	2,97	101,72
Operational Profit	25.914	12.433	108,43
Operational Profit Margin (%)	5,88	2,87	104,95
Financial Income /(Expenses), Net	(12.967)	(4.036)	221,28
Tax Expenses	(3.157)	(260)	1.114,23
Net Profit	5.006	5.434	(7,86)
Net Profit Margin (%)	1,14	1,25	(9,40)



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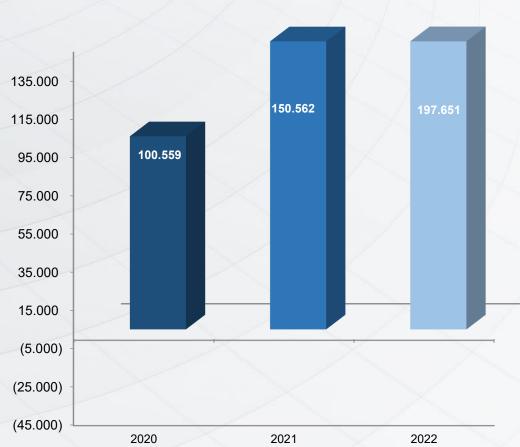


#### Summarized Balance Sheet (000 TL)

Assets	31.03.2022	(%)	31.12.2021	(%)	Changes (%)	Liabilities & Capital	31.03.2022	(%)	31.12.2021	(%)	Changes (%)
Current Assets	627.481	97,6%	592.108	98,1%	6,0	Short Term Lia.	390.576	60,7%	361.098	59,9%	8,2
Cash	10.810	1,7%	23.209	3,8%	(53,4)	Financial Lia.	207.255	32,2%	172.599	28,6%	20,1
Trade Receivables	354.185	55,1%	384.714	63,8%	(7,9)	Trade Payables	129.957	20,2%	144.833	24,0%	(10,3)
Inventories	153.710	23,9%	130.154	21,6%	18,1	Provisions for Tax	7.200	1,1%	11.196	1,9%	(35,7)
Inventories in Transit	32.191	5,0%	10.021	1,7%	221,2	Prov. for Other Pay.	34.392	5,3%	24.096	4,0%	42,7
Other	76.585	11,9%	44.010	7,2%	74,0	Other	11.772	1,9%	8.374	1,4%	40,6
Non-Current Assets	15.444	2,4%	11.330	1,9%	36,3	Long Term Lia.	3.129	0,5%	2.691	0,4%	16,3
Trade Receivables	762	0,1%	783	0,1%	-	Long Terms Liabilities	1.206	0,2%	1.172	0,2%	2,9
Fixed Assets	2.875	0,4%	2.846	0,5%	1,0	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	11.807	1,9%	7.701	1,3%	53,3	Prov. for Empl. Trm. Ind.	1.923	0,3%	1.518	0,2%	26,6
Other	0	0,0%	0	0,0%	0,0	Capital	249.220	38,8%	239.649	39,7%	4,0
Total Assets	642.925	100%	603.438	100%	6,5	Total Lia. & Capital	642.925	100%	603.438	100%	6,5



### Net Financial Debt (000 TL)



# (000 TL)



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#### **Financial Ratios**

LIQUIDITY RATIOS	31.03.2022	31.12.2021
Current Ratio	1,61	1,64
Quick Ratio	1,13	1,25
THE WORKING CAPITAL RATIOS (*)	31.03.2022	31.12.2021
Receivables Days	65	54
Payables Days	35	34
Inventory Days	28	23
FINANCIAL STRUCTURE RATIOS	31.03.2022	31.12.2021
Capital / Total Liabilities & Capital	38,8%	39,7%
Short T. Debts / Total Liabilities & Capital	60,7%	59,9%
Long T. Debts / Total Liabilities & Capital	0,5%	0,4%
Financial Debts / Total Debts	52,9%	47,8%
PROFITABILITY RATIOS	31.03.2022	31.03.2022
Gross Profit Margin	6,1%	3,4%
Operational Profit Margin	5,9%	2,9%
Net Profit / Sales	1,1%	1,3%
Profit Margin Before Tax	2,9%	1,9%

(\*) Quarterly prepared financial sheets were taken into consideration for calculations.



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