

DATAGATE A.Ş. ANALYTS PRESENTATION

07 November 2022



Disclaimer

This presentation contains information and analysis on financial statements as well as forward-looking statements that reflect the Company management's current views with respect to certain future events. Although it is believed that the information and analysis are correct and expectations reflected in these statements are reasonable, they may be affected by a variety of variables and changes in underlying assumptions that could cause actual results to differ materially.

Neither Datagate Bilgisayar nor any of its managers or employees nor any other person shall have any liability whatsoever for any loss arising from the use of this presentation.



Datagate AŞ Financial & Operational Results

Summarized P/L (000 TL)

(000) TRL	9 months 2022	9 months 2021	Changes (%)
Net Sales	1.606.191	1.453.191	10,53
Gross Profit	107.421	62.493	71,89
Gross Profit Margin (%)	6,69	4,30	55,52
EBITDA	110.123	45.764	140,63
EBITDA Margin (%)	6,86	3,15	117,71
Operational Profit	108.714	44.527	144,15
Operational Profit Margin (%)	6,77	3,06	120,90
Financial Income /(Expenses), Net	(54.875)	(16.103)	240,78
Tax Expenses	(13.059)	(5.322)	145,38
Net Profit	21.385	15.906	34,44
Net Profit Margin (%)	1,33	1,09	21,64



Datagate AŞ Financial & Operational Results

Summarized Balance Sheet (000 TL)

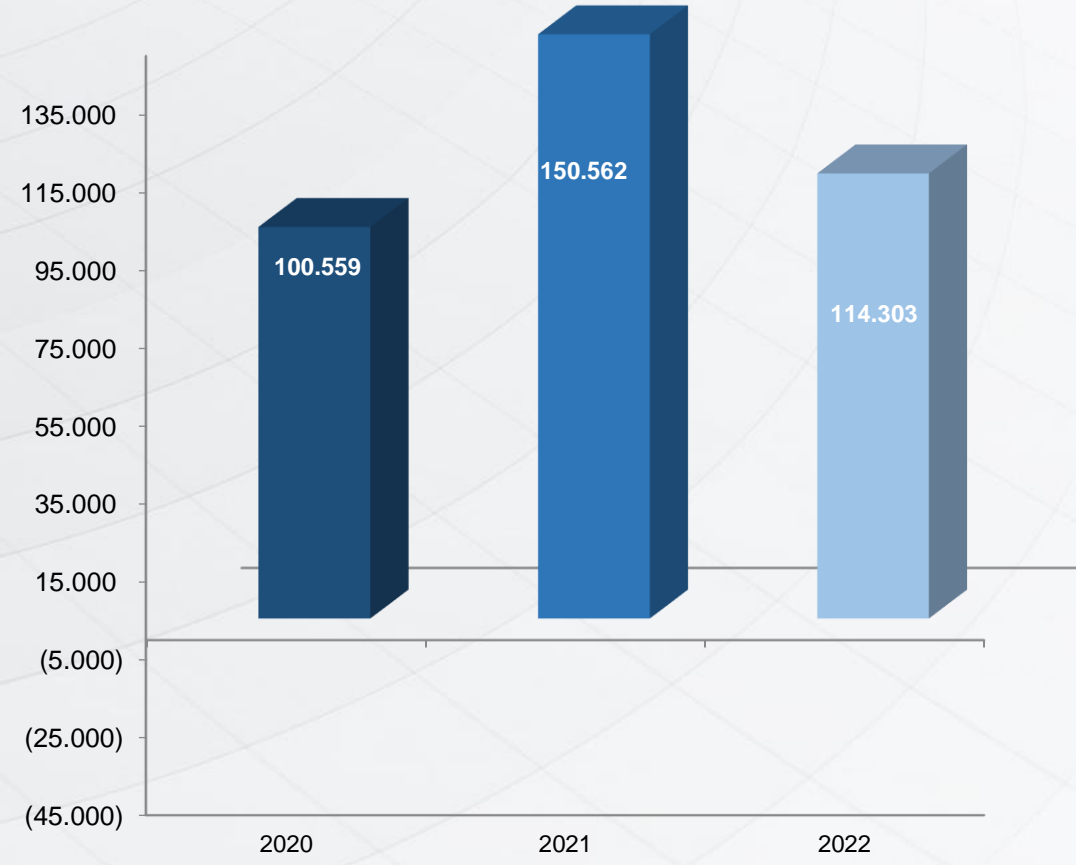
Assets	30.09.2022	(%)	31.12.2021	(%)	Changes (%)	Liabilities & Capital	30.09.2022	(%)	31.12.2021	(%)	Changes (%)
Current Assets	799.923	97,4%	592.108	98,1%	35,1	Short Term Lia.	536.736	65,4%	361.098	59,9%	48,6
Cash	14.259	1,7%	23.209	3,8%	(38,6)	Financial Lia.	126.531	15,4%	172.599	28,6%	(26,7)
Trade Receivables	516.428	62,9%	384.714	63,8%	34,2	Trade Payables	249.076	30,3%	144.833	24,0%	72,0
Inventories	206.711	25,2%	130.154	21,6%	58,8	Provisions for Tax	4.757	0,6%	11.196	1,9%	(57,5)
Inventories in Transit	24.200	2,9%	10.021	1,7%	141,5	Prov. for Other Pay.	22.679	2,8%	24.096	4,0%	(5,9)
Other	38.325	4,7%	44.010	7,2%	(12,9)	Other	133.693	16,4%	8.374	1,4%	1.496,5
Non-Current Assets	21.288	2,6%	11.330	1,9%	87,9	Long Term Lia.	4.592	0,6%	2.691	0,4%	70,6
Trade Receivables	812	0,1%	783	0,1%	-	Long Terms Liabilities	2.031	0,2%	1.172	0,2%	73,3
Fixed Assets	4.247	0,5%	2.846	0,5%	49,2	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	16.229	2,1%	7.701	1,3%	110,7	Prov. for Empl. Trm. Ind.	2.561	0,3%	1.518	0,2%	68,7
Other	0	0,0%	0	0,0%	0,0	Capital	279.883	34,1%	239.649	39,7%	16,8
Total Assets	821.211	100%	603.438	100%	36,1	Total Lia. & Capital	821.211	100%	603.438	100%	36,1



Datagate AŞ Financial & Operational Results

Net Financial Debt (000 TL)

(000 TL)





Datagate AŞ Financial & Operational Results

Financial Ratios

LIQUIDITY RATIOS	30.09.2022	31.12.2021
Current Ratio	1,49	1,64
Quick Ratio	1,06	1,25

THE WORKING CAPITAL RATIOS (*)	30.09.2022	31.12.2021
Receivables Days	73	54
Payables Days	29	34
Inventory Days	33	23

FINANCIAL STRUCTURE RATIOS	30.09.2022	31.12.2021
Capital / Total Liabilities & Capital	34,0%	39,7%
Short T. Debts / Total Liabilities & Capital	65,4%	59,8%
Long T. Debts / Total Liabilities & Capital	0,6%	0,4%
Financial Debts / Total Debts	23,7%	47,8%

PROFITABILITY RATIOS	30.09.2022	30.09.2022
Gross Profit Margin	6,7%	4,3%
Operational Profit Margin	6,8%	3,1%
Net Profit / Sales	1,3%	1,1%
Profit Margin Before Tax	3,4%	2,0%

(*) Quarterly prepared financial sheets were taken into consideration for calculations.

THANKS