

DATAGATE A.Ş. ANALYTS PRESENTATION

01 March 2023



Disclaimer

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Datagate AŞ Financial & Operational Results

Summarized P/L (000 TL)

(000) TRL	12 months 2022	12 months 2021	Changes (%)
Net Sales	2.301.092	1.892.774	21,57
Gross Profit	155.841	92.820	67,90
Gross Profit Margin (%)	6,77	4,90	38,10
EBITDA	154.365	70.147	120,06
EBITDA Margin (%)	6,71	3,71	81,01
Operational Profit	152.323	68.504	122,36
Operational Profit Margin (%)	6,62	3,62	82,90
Financial Income /(Expenses), Net	(84.177)	1.049	(8.124,50)
Tax Expenses	(18.380)	(17.028)	7,94
Net Profit	29.034	31.330	(7,33)
Net Profit Margin (%)	1,26	1,66	(23,77)



Datagate AŞ Financial & Operational Results

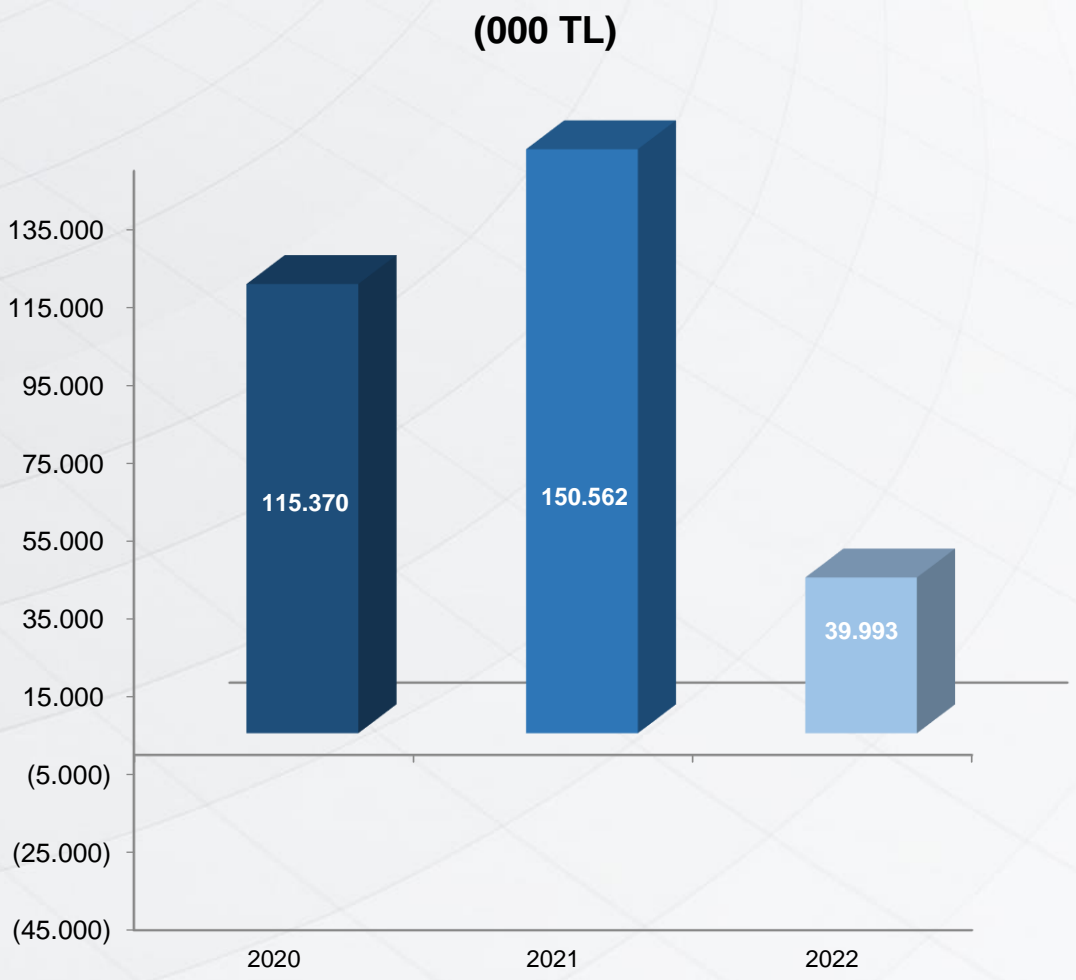
Summarized Balance Sheet (000 TL)

Assets	31.12.2022	(%)	31.12.2021	(%)	Changes (%)	Liabilities & Capital	31.12.2022	(%)	31.12.2021	(%)	Changes (%)
Current Assets	712.412	97,2%	592.108	98,1%	20,3	Short Term Lia.	438.748	59,9%	361.098	59,9%	21,5
Cash	17.180	2,3%	23.209	3,8%	(26,0)	Financial Lia.	54.969	7,5%	172.599	28,6%	(68,2)
Trade Receivables	447.902	61,1%	384.714	63,8%	16,4	Trade Payables	235.047	32,1%	144.833	24,0%	62,3
Inventories	164.002	22,4%	112.467	18,6%	45,8	Provisions for Tax	3.472	0,5%	11.196	1,9%	(69,0)
Inventories in Transit	27.708	3,8%	27.708	4,6%	0,0	Prov. for Other Pay.	27.226	3,7%	24.096	4,0%	13,0
Other	55.620	7,6%	44.010	7,2%	26,4	Other	118.034	16,2%	8.374	1,4%	1.309,5
Non-Current Assets	20.219	2,8%	11.330	1,9%	78,5	Long Term Lia.	5.300	0,7%	2.691	0,4%	97,0
Trade Receivables	752	0,1%	783	0,1%	-	Long Terms Liabilities	2.204	0,3%	1.172	0,2%	88,1
Fixed Assets	4.664	0,6%	2.846	0,5%	63,9	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	14.803	2,1%	7.701	1,3%	92,2	Prov. for Empl. Trm. Ind.	3.096	0,4%	1.519	0,2%	103,8
Other	0	0,0%	0	0,0%	0,0	Capital	288.583	39,4%	239.649	39,7%	20,4
Total Assets	732.631	100%	603.438	100%	21,4	Total Lia. & Capital	732.631	100%	603.438	100%	21,4



Datagate AŞ Financial & Operational Results

Net Financial Debt (000 TL)





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Financial Ratios

LIQUIDITY RATIOS	31.12.2022	31.12.2021
Current Ratio	1,62	1,64
Quick Ratio	1,19	1,25

THE WORKING CAPITAL RATIOS (*)	31.12.2022	31.12.2021
Receivables Days	70	54
Payables Days	31	34
Inventory Days	32	23

FINANCIAL STRUCTURE RATIOS	31.12.2022	31.12.2021
Capital / Total Liabilities & Capital	39,4%	39,8%
Short T. Debts / Total Liabilities & Capital	59,9%	59,8%
Long T. Debts / Total Liabilities & Capital	0,7%	0,4%
Financial Debts / Total Debts	12,9%	47,8%

PROFITABILITY RATIOS	31.12.2022	31.12.2022
Gross Profit Margin	6,8%	4,9%
Operational Profit Margin	6,6%	3,6%
Net Profit / Sales	1,3%	1,7%
Profit Margin Before Tax	3,0%	3,7%

(*) Quarterly prepared financial sheets were taken into consideration for calculations.

THANKS