

# DATAGATE A.Ş. ANALYTS PRESENTATION

10th May 2023



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# Datagate AŞ Financial & Operational Results

## Summarized P/L (000 TL)

(000) TRL	3 months 2023	3 months 2022	Changes (%)
Net Sales	809.101	440.350	83,74
Gross Profit	49.374	27.013	82,78
Gross Profit Margin (%)	6,10	6,13	(0,52)
EBITDA	25.905	26.355	(1,71)
EBITDA Margin (%)	3,20	5,99	(46,51)
Operational Profit	24.878	25.914	(4,00)
Operational Profit Margin (%)	3,07	5,88	(47,75)
Financial Income /(Expenses), Net	(19.128)	(12.967)	47,51
Tax Expenses	(1.438)	(3.157)	(54,45)
Net Profit	1.420	5.006	(71,64)
Net Profit Margin (%)	0,18	1,14	(84,56)



# Datagate AŞ Financial & Operational Results

## Summarized Balance Sheet (000 TL)

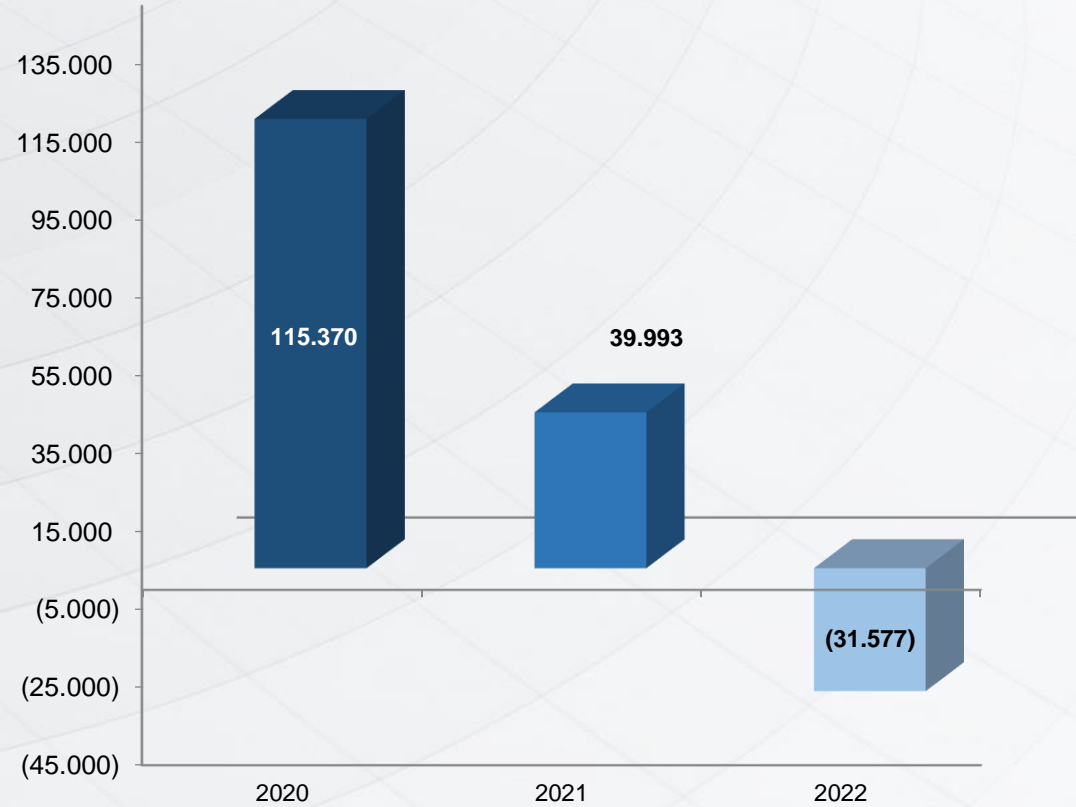
Assets	31.03.2023	(%)	31.12.2022	(%)	Changes (%)	Liabilities & Capital	31.03.2023	(%)	31.12.2022	(%)	Changes (%)
<b>Current Assets</b>	<b>1.090.698</b>	<b>97,9%</b>	<b>712.412</b>	<b>97,2%</b>	<b>53,1</b>	<b>Short Term Lia.</b>	<b>816.442</b>	<b>73,4%</b>	<b>438.748</b>	<b>60,0%</b>	<b>86,1</b>
Cash	36.993	3,3%	17.180	2,3%	115,3	Financial Lia.	3.723	0,3%	54.969	7,5%	(93,2)
Trade Receivables	665.174	59,7%	447.902	61,1%	48,5	Trade Payables	467.641	42,0%	235.047	32,1%	99,0
Inventories	264.996	23,8%	147.897	20,2%	79,2	Provisions for Tax	3.893	0,3%	3.472	0,5%	12,1
Inventories in Transit	43.813	3,9%	43.813	6,0%	0,0	Prov. for Other Pay.	29.148	2,6%	27.226	3,7%	7,1
Other	79.722	7,2%	55.620	7,5%	43,3	Other	312.037	28,1%	118.034	16,1%	164,4
<b>Non-Current Assets</b>	<b>23.689</b>	<b>2,1%</b>	<b>20.219</b>	<b>2,8%</b>	<b>17,2</b>	<b>Long Term Lia.</b>	<b>3.064</b>	<b>0,3%</b>	<b>5.301</b>	<b>0,7%</b>	<b>(42,2)</b>
Trade Receivables	732	0,1%	752	0,1%	-	Long Terms Liabilities	1.693	0,2%	2.204	0,3%	(23,2)
Fixed Assets	5.758	0,5%	4.664	0,6%	23,5	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	17.198	1,6%	14.804	2,0%	16,2	Prov. for Empl. Trm. Ind.	1.372	0,1%	3.096	0,3%	(55,7)
Other	1	0,0%	-1	0,0%	0,0	<b>Capital</b>	<b>293.214</b>	<b>26,4%</b>	<b>288.583</b>	<b>39,4%</b>	<b>1,6</b>
<b>Total Assets</b>	<b>1.114.387</b>	<b>100%</b>	<b>732.631</b>	<b>100%</b>	<b>52,1</b>	<b>Total Lia. &amp; Capital</b>	<b>1.112.720</b>	<b>100%</b>	<b>732.632</b>	<b>100%</b>	<b>51,9</b>



# Datagate AŞ Financial & Operational Results

## Net Financial Debt (000 TL)

(000 TL)





# Datagate AŞ Financial & Operational Results

## Financial Ratios

<b>LIQUIDITY RATIOS</b>	<b>31.03.2023</b>	<b>31.12.2022</b>
Current Ratio	1,34	1,62
Quick Ratio	0,96	1,19

<b>THE WORKING CAPITAL RATIOS (*)</b>	<b>31.03.2023</b>	<b>31.12.2022</b>
Receivables Days	70	54
Payables Days	31	34
Inventory Days	32	23

<b>FINANCIAL STRUCTURE RATIOS</b>	<b>31.03.2023</b>	<b>31.12.2022</b>
Capital / Total Liabilities & Capital	26,4%	39,5%
Short T. Debts / Total Liabilities & Capital	73,4%	59,9%
Long T. Debts / Total Liabilities & Capital	0,3%	0,7%
Financial Debts / Total Debts	0,7%	12,9%

<b>PROFITABILITY RATIOS</b>	<b>31.03.2023</b>	<b>31.12.2022</b>
Gross Profit Margin	6,1%	6,1%
Operational Profit Margin	3,1%	5,9%
Net Profit / Sales	0,2%	1,1%
Profit Margin Before Tax	0,7%	2,9%

(\*) Quarterly prepared financial sheets were taken into consideration for calculations.

THANKS