# DATAGATE A.Ş. ANALYTS PRESENTATION

16th August 2023



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This presentation contains information and analysis on financial statements as well as forward-looking statements that reflect the Company management's current views with respect to certain future events. Although it is believed that the information and analysis are correct and expectations reflected in these statements are reasonable, they may be affected by a variety of variables and changes in underlying assumptions that could cause actual results to differ materially.

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### Summarized P/L (000 TL)

(000) TRL	6 months 2023	6 months 2022	Changes (%)
Net Sales	1.608.471	984.499	63,38
Gross Profit	118.645	64.726	83,30
Gross Profit Margin (%)	7,38	6,57	12,19
EBITDA	62.991	61.120	3,06
EBITDA Margin (%)	3,92	6,21	(36,92)
Operational Profit	60.865	60.205	1,10
Operational Profit Margin (%)	3,78	6,12	(38,12)
Financial Income /(Expenses), Net	(56.285)	(23.006)	144,65
Tax Expenses	928	(8.868)	(110,46)
Net Profit	1.705	14.610	(88,33)
Net Profit Margin (%)	0,11	1,48	(92,86)

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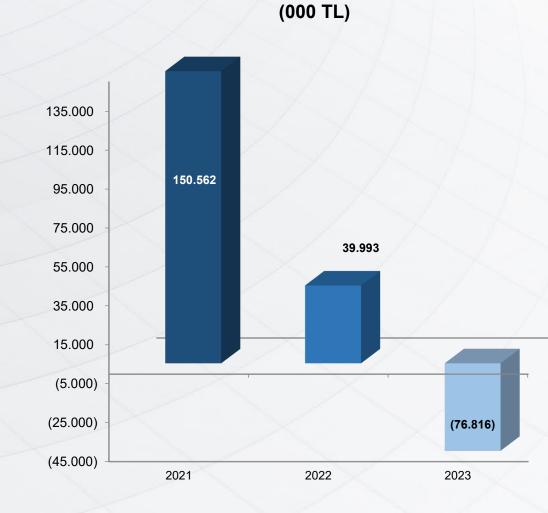
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#### Summarized Balance Sheet (000 TL)

Assets	30.06.2023	(%)	31.12.2022	(%)	Changes (%)	Liabilities & Capital	30.06.2023	(%)	31.12.2022	(%)	Changes (%)
Current Assets	1.345.898	97,7%	712.412	97,2%	88,9	Short Term Lia.	1.080.237	78,4%	438.748	60,0%	146,2
Cash	82.101	6,0%	17.180	2,3%	377,9	Financial Lia.	3.905	0,3%	54.969	7,5%	(92,9)
Trade Receivables	824.344	59,8%	447.902	61,1%	84,0	Trade Payables	424.002	30,8%	235.047	32,1%	80,4
Inventories	262.432	19,0%	164.002	22,4%	60,0	Provisions for Tax	5.905	0,4%	3.472	0,5%	70,1
Inventories in Transit	68.392	5,0%	27.708	3,8%	146,8	Prov. for Other Pay.	34.700	2,5%	27.226	3,7%	27,5
Other	108.629	7,9%	55.620	7,5%	95,3	Other	611.725	44,5%	118.034	16,1%	418,3
Non-Current Assets	31.768	2,3%	20.219	2,8%	57,1	Long Term Lia.	3.109	0,2%	5.301	0,7%	(41,4)
Trade Receivables	676	0,0%	752	0,1%	-	Long Terms Liabilities	1.380	0,1%	2.204	0,3%	(37,4)
Fixed Assets	5.574	0,4%	4.664	0,6%	19,5	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	25.518	2,0%	14.803	2,0%	72,4	Prov. for Empl. Trm. Ind.	1.729	0,1%	3.096	0,3%	(44,2)
Other	0	0,0%	0	0,0%	0,0	Capital	294.320	21,4%	288.583	39,4%	2,0
Total Assets	1.377.666	100%	732.631	100%	88,0	Total Lia. & Capital	1.377.666	100%	732.632	100%	88,0



### Net Financial Debt (000 TL)



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#### **Financial Ratios**

LIQUIDITY RATIOS	30.06.2023	31.12.2022		
Current Ratio	1,25	1,62		
Quick Ratio	0,94	1,19		
THE WORKING CAPITAL RATIOS (*)	30.06.2023	31.12.2022		
Receivables Days	69	70		
Payables Days	42	31		
Inventory Days	27	32		
FINANCIAL STRUCTURE RATIOS	30.06.2023	31.12.2022		
Capital / Total Liabilities & Capital	21,4%	39,5%		
Short T. Debts / Total Liabilities & Capital	78,4%	59,9%		
Long T. Debts / Total Liabilities & Capital	0,2%	0,6%		
Financial Debts / Total Debts	0,5%	12,9%		
PROFITABILITY RATIOS	30.06.2023	30.06.2023		
Gross Profit Margin	7,4%	6,6%		
Operational Profit Margin	3,8%	6,1%		
Net Profit / Sales	0,1%	1,5%		
Profit Margin Before Tax	0,3%	3,8%		

(\*) Quarterly prepared financial sheets were taken into consideration for calculations.

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