

DATAGATE A.Ş. ANALYTS PRESENTATION

7th November 2023



Disclaimer

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Datagate AŞ Financial & Operational Results

Summarized P/L (000 TL)

(000) TRL	9 months 2023	9 months 2022	Changes (%)
Net Sales	2.936.938	1.606.191	82,85
Gross Profit	210.036	107.421	95,53
Gross Profit Margin (%)	7,15	6,69	6,93
EBITDA	129.225	110.123	17,35
EBITDA Margin (%)	4,40	6,86	(35,82)
Operational Profit	125.805	108.714	15,72
Operational Profit Margin (%)	4,28	6,77	(36,71)
Financial Income /(Expenses), Net	(104.104)	(54.875)	89,71
Tax Expenses	(4.832)	(13.059)	(63,00)
Net Profit	3.387	21.385	(84,16)
Net Profit Margin (%)	0,12	1,33	(91,34)



Datagate AŞ Financial & Operational Results

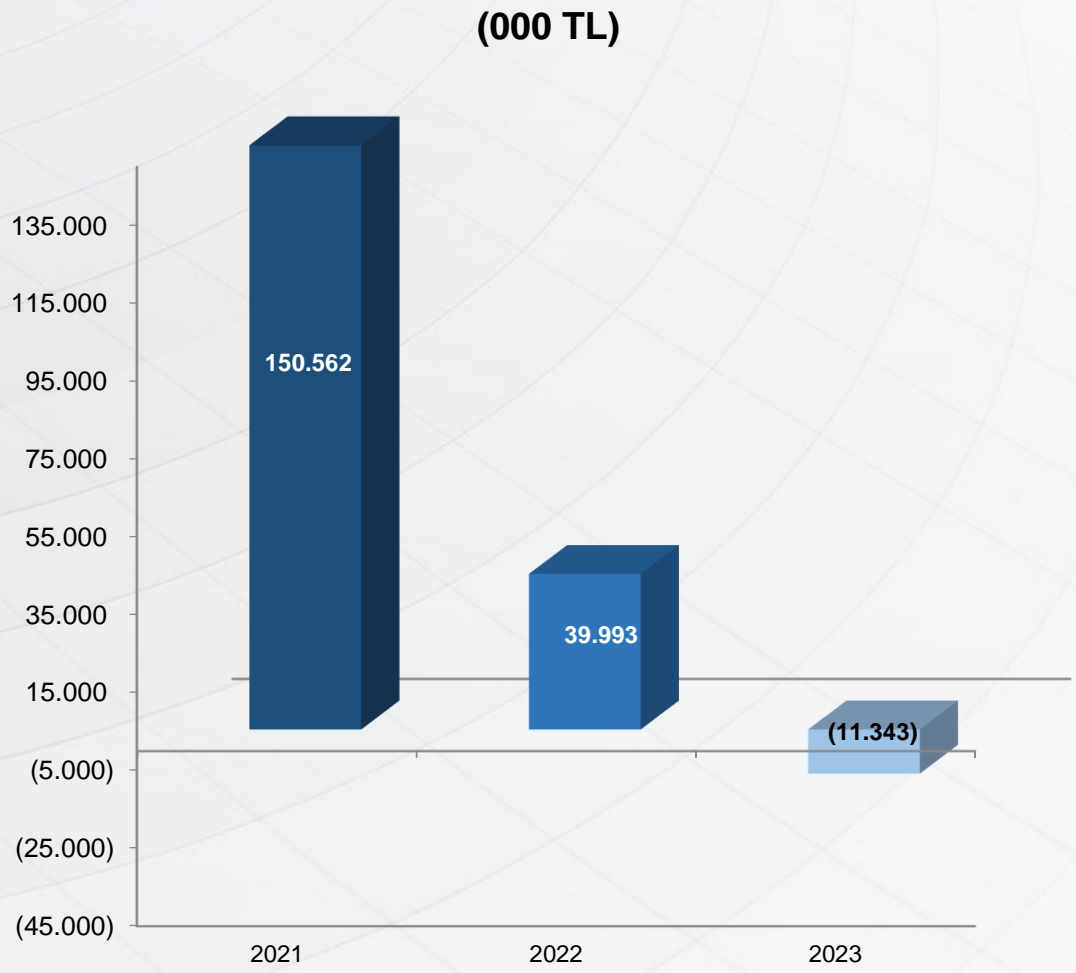
Summarized Balance Sheet (000 TL)

Assets	30.09.2023	(%)	31.12.2022	(%)	Changes (%)	Liabilities & Capital	30.09.2023	(%)	31.12.2022	(%)	Changes (%)
Current Assets	1.574.327	97,8%	712.412	97,2%	121,0	Short Term Lia.	1.301.735	80,8%	438.748	60,0%	196,7
Cash	15.489	1,0%	17.180	2,3%	(9,8)	Financial Lia.	3.058	0,2%	54.969	7,5%	(94,4)
Trade Receivables	1.187.064	73,7%	447.902	61,1%	165,0	Trade Payables	1.080.869	67,1%	235.047	32,1%	359,9
Inventories	264.348	16,4%	164.002	22,4%	61,2	Provisions for Tax	11.131	0,7%	3.472	0,5%	220,6
Inventories in Transit	54.320	3,4%	27.708	3,8%	96,0	Prov. for Other Pay.	33.379	2,1%	27.226	3,7%	22,6
Other	53.106	3,3%	55.620	7,5%	(4,5)	Other	173.298	10,9%	118.034	16,1%	46,8
Non-Current Assets	36.153	2,2%	20.219	2,8%	78,8	Long Term Lia.	2.985	0,2%	5.300	0,7%	(43,7)
Trade Receivables	717	0,0%	752	0,1%	-	Long Terms Liabilities	1.088	0,1%	2.204	0,3%	(50,6)
Fixed Assets	5.743	0,4%	4.664	0,6%	23,1	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	29.693	1,9%	14.803	2,0%	100,6	Prov. for Empl. Trm. Ind.	1.898	0,1%	3.096	0,3%	(38,7)
Other	0	0,0%	0	0,0%	0,0	Capital	305.760	19,0%	288.583	39,4%	6,0
Total Assets	1.610.480	100%	732.631	100%	119,8	Total Lia. & Capital	1.610.480	100%	732.631	100%	119,8



Datagate AŞ Financial & Operational Results

Net Financial Debt (000 TL)





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Financial Ratios

LIQUIDITY RATIOS	30.09.2023	31.12.2022
Current Ratio	1,21	1,62
Quick Ratio	0,96	1,19

THE WORKING CAPITAL RATIOS (*)	30.09.2023	31.12.2022
Receivables Days	72	70
Payables Days	55	31
Inventory Days	24	32

FINANCIAL STRUCTURE RATIOS	30.09.2023	31.12.2022
Capital / Total Liabilities & Capital	19,0%	39,5%
Short T. Debts / Total Liabilities & Capital	80,8%	59,9%
Long T. Debts / Total Liabilities & Capital	0,2%	0,6%
Financial Debts / Total Debts	0,3%	12,9%

PROFITABILITY RATIOS	30.09.2023	30.09.2023
Gross Profit Margin	7,2%	6,7%
Operational Profit Margin	4,3%	6,8%
Net Profit / Sales	0,1%	1,3%
Profit Margin Before Tax	0,7%	3,4%

(*) Quarterly prepared financial sheets were taken into consideration for calculations.

THANKS