

# DATAGATE A.Ş. ANALYTS PRESENTATION

16th May 2024



## Disclaimer

This presentation contains information and analysis on financial statements as well as forward-looking statements that reflect the Company management's current views with respect to certain future events. Although it is believed that the information and analysis are correct and expectations reflected in these statements are reasonable, they may be affected by a variety of variables and changes in underlying assumptions that could cause actual results to differ materially.

Neither Datagate Bilgisayar nor any of its managers or employees nor any other person shall have any liability whatsoever for any loss arising from the use of this presentation.



# Datagate AŞ Financial & Operational Results

## Summarized P/L (000 TL)

(000) TRL	12 months 2023	12 months 2022	Changes (%)
Net Sales	5.151.007	4.393.336	17,25
Gross Profit	303.955	287.612	5,68
Gross Profit Margin (%)	5,90	6,55	(9,86)
EBITDA	196.894	285.102	(30,94)
EBITDA Margin (%)	3,82	6,49	(41,10)
Operational Profit	186.715	279.111	(33,10)
Operational Profit Margin (%)	3,62	6,35	(42,94)
Financial Income /(Expenses), Net	(198.440)	(161.147)	23,14
Net Monetary Position Gain/Loss	(167.330)	(258.513)	(35,27)
Tax Expenses	1.314	(29.606)	(104,44)
Net Profit	(177.741)	(170.155)	4,46
Net Profit Margin (%)	(3,45)	(3,87)	(10,91)



# Datagate AŞ Financial & Operational Results

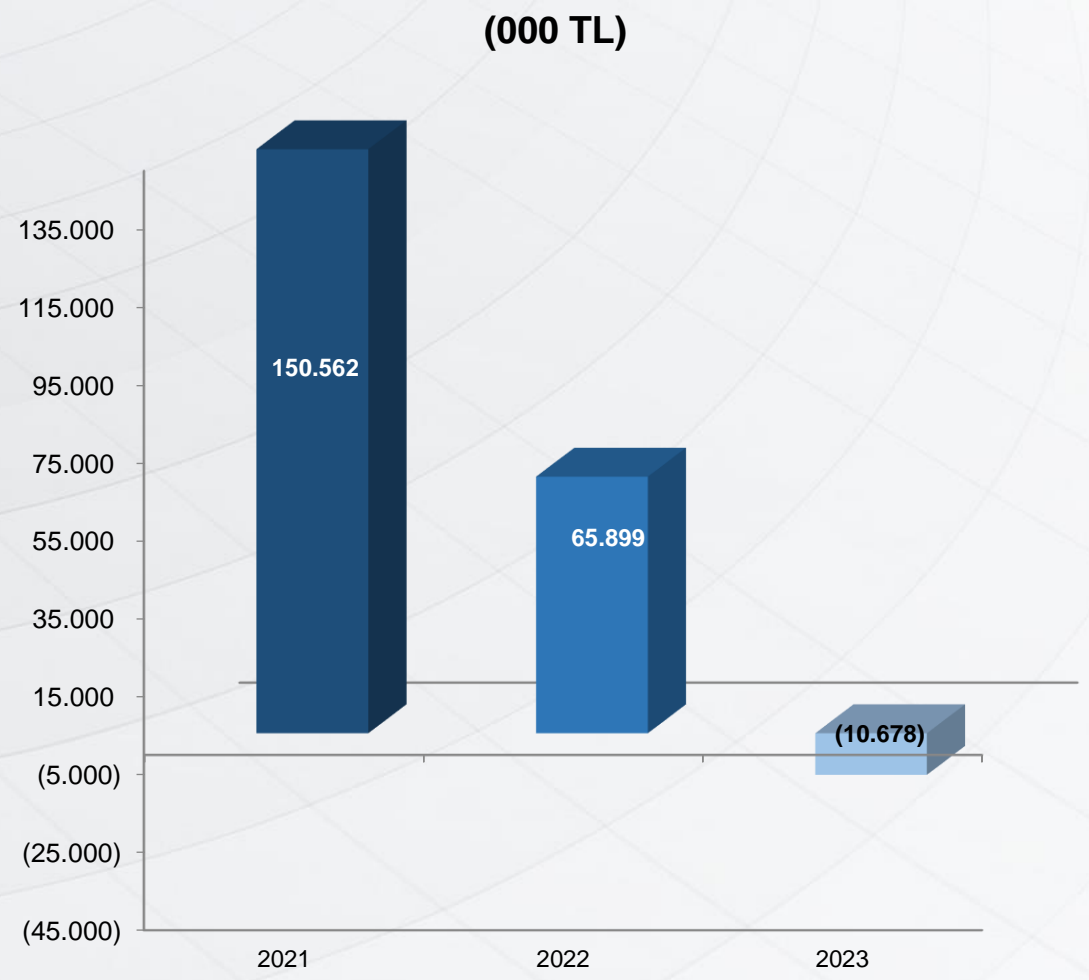
## Summarized Balance Sheet (000 TL)

Assets	31.12.2023	(%)	31.12.2022	(%)	Changes (%)	Liabilities & Capital	31.12.2023	(%)	31.12.2022	(%)	Changes (%)
<b>Current Assets</b>	<b>1.614.888</b>	<b>96,5%</b>	<b>1.193.838</b>	<b>96,5%</b>	<b>35,3</b>	<b>Short Term Lia.</b>	<b>1.344.238</b>	<b>80,4%</b>	<b>725.481</b>	<b>58,8%</b>	<b>85,3</b>
Cash	14.119	0,8%	28.307	2,3%	(50,1)	Financial Lia.	2.396	0,1%	90.574	7,3%	(97,4)
Trade Receivables	1.185.345	70,9%	738.021	59,7%	60,6	Trade Payables	1.133.242	67,7%	387.293	31,3%	192,6
Inventories	316.424	18,9%	290.096	23,5%	9,1	Provisions for Tax	6.101	0,4%	5.721	0,5%	6,6
Inventories in Transit	43.098	2,6%	45.655	3,7%	(5,6)	Prov. for Other Pay.	37.756	2,3%	47.246	3,8%	(20,1)
Other	55.902	3,3%	91.759	7,3%	(39,1)	Other	164.743	9,9%	194.647	15,7%	(15,4)
<b>Non-Current Assets</b>	<b>57.812</b>	<b>3,5%</b>	<b>42.844</b>	<b>3,5%</b>	<b>34,9</b>	<b>Long Term Lia.</b>	<b>3.834</b>	<b>0,2%</b>	<b>8.734</b>	<b>0,7%</b>	<b>(56,1)</b>
Trade Receivables	3.561	0,2%	3.929	0,3%	-	Long Terms Liabilities	1.045	0,1%	3.632	0,3%	(71,2)
Fixed Assets	10.966	0,7%	13.912	1,1%	(21,2)	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	43.285	2,7%	25.003	2,0%	73,1	Prov. for Empl. Trm. Ind.	2.790	0,2%	5.102	0,3%	(45,3)
Other	0	0,0%	0	0,0%	0,0	<b>Capital</b>	<b>324.628</b>	<b>19,4%</b>	<b>502.467</b>	<b>40,6%</b>	<b>(35,4)</b>
<b>Total Assets</b>	<b>1.672.700</b>	<b>100%</b>	<b>1.236.682</b>	<b>100%</b>	<b>35,3</b>	<b>Total Lia. &amp; Capital</b>	<b>1.672.700</b>	<b>100%</b>	<b>1.236.682</b>	<b>100%</b>	<b>35,3</b>



# Datagate AŞ Financial & Operational Results

## Net Financial Debt (000 TL)







# Datagate AŞ Financial & Operational Results

## Financial Ratios

<b>LIQUIDITY RATIOS</b>	<b>31.12.2023</b>	<b>31.12.2022</b>
Current Ratio	1,20	1,65
Quick Ratio	0,93	1,18

<b>THE WORKING CAPITAL RATIOS (*)</b>	<b>31.12.2023</b>	<b>31.12.2022</b>
Receivables Days	80	68
Payables Days	67	30
Inventory Days	25	32

<b>FINANCIAL STRUCTURE RATIOS</b>	<b>31.12.2023</b>	<b>31.12.2022</b>
Capital / Total Liabilities & Capital	19,4%	40,6%
Short T. Debts / Total Liabilities & Capital	80,4%	58,7%
Long T. Debts / Total Liabilities & Capital	0,2%	0,7%
Financial Debts / Total Debts	0,3%	12,8%

<b>PROFITABILITY RATIOS</b>	<b>31.12.2023</b>	<b>30.09.2023</b>
Gross Profit Margin	5,9%	6,5%
Operational Profit Margin	3,6%	6,4%
Net Profit / Sales	-3,5%	-3,9%
Profit Margin Before Tax	-0,2%	2,7%

(\*) Quarterly prepared financial sheets were taken into consideration for calculations.

THANKS