

DATAGATE A.Ş. ANALYTS PRESENTATION

16th May 2024



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Datagate AŞ Financial & Operational Results

Summarized P/L (000 TL)

(000) TRL	3 months 2024	3 months 2023	Changes (%)
Net Sales	1.353.515	1.388.909	(2,55)
Gross Profit	47.247	64.272	(26,49)
Gross Profit Margin (%)	3,49	4,63	(24,57)
EBITDA	28.085	23.848	17,77
EBITDA Margin (%)	2,07	1,72	20,84
Operational Profit	25.329	20.932	21,01
Operational Profit Margin (%)	1,87	1,51	24,17
Financial Income /(Expenses), Net	(49.810)	(32.808)	51,82
Net Monetary Position Gain/Loss	(12.648)	(38.701)	(67,32)
Tax Expenses	(332)	(5.085)	(93,47)
Net Profit	(37.461)	(55.662)	(32,70)
Net Profit Margin (%)	(2,77)	(4,01)	(30,94)



Datagate AŞ Financial & Operational Results

Summarized Balance Sheet (000 TL)

Assets	31.03.2024	(%)	31.12.2023	(%)	Changes (%)	Liabilities & Capital	31.03.2024	(%)	31.12.2023	(%)	Changes (%)
Current Assets	1.705.705	95,2%	1.858.156	96,5%	(8,2)	Short Term Lia.	1.443.764	80,6%	1.546.734	80,5%	(6,7)
Cash	19.615	1,1%	16.246	0,8%	20,7	Financial Lia.	2.233	0,1%	2.757	0,1%	(19,0)
Trade Receivables	1.187.816	66,3%	1.363.906	70,9%	(12,9)	Trade Payables	990.354	55,3%	1.303.954	67,7%	(24,0)
Inventories	367.052	20,5%	368.026	19,1%	(0,3)	Provisions for Tax	16.717	0,9%	7.020	0,4%	138,1
Inventories in Transit	43.098	2,4%	45.655	2,4%	(5,6)	Prov. for Other Pay.	71.575	4,0%	43.443	2,3%	64,8
Other	88.124	4,9%	64.323	3,2%	37,0	Other	362.885	20,4%	189.560	9,8%	91,4
Non-Current Assets	85.934	4,8%	66.520	3,5%	29,2	Long Term Lia.	11.798	0,7%	4.412	0,2%	167,4
Trade Receivables	7.006	0,4%	4.097	0,2%	-	Long Terms Liabilities	8.464	0,5%	1.202	0,1%	604,2
Fixed Assets	18.731	1,0%	12.618	0,7%	48,4	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	60.197	3,5%	49.805	2,6%	20,9	Prov. for Empl. Trm. Ind.	3.334	0,2%	3.210	0,1%	3,9
Other	0	0,0%	0	0,0%	0,0	Capital	336.078	18,8%	373.530	19,4%	(10,0)
Total Assets	1.791.640	100%	1.924.676	100%	(6,9)	Total Lia. & Capital	1.791.640	100%	1.924.676	100%	(6,9)



Datagate AŞ Financial & Operational Results

Net Financial Debt (000 TL)

(000 TL)





Datagate AŞ Financial & Operational Results

Financial Ratios

LIQUIDITY RATIOS	31.03.2024	31.12.2023
Current Ratio	1,18	1,20
Quick Ratio	0,90	0,93

THE WORKING CAPITAL RATIOS (*)	31.03.2024	31.12.2023
Receivables Days	89	80
Payables Days	74	67
Inventory Days	25	25

FINANCIAL STRUCTURE RATIOS	31.03.2024	31.12.2023
Capital / Total Liabilities & Capital	18,8%	19,4%
Short T. Debts / Total Liabilities & Capital	80,6%	80,4%
Long T. Debts / Total Liabilities & Capital	0,7%	0,2%
Financial Debts / Total Debts	0,7%	0,3%

PROFITABILITY RATIOS	31.03.2024	30.09.2023
Gross Profit Margin	3,5%	4,6%
Operational Profit Margin	1,9%	1,5%
Net Profit / Sales	-2,8%	-4,0%
Profit Margin Before Tax	-2,7%	-3,6%

(*) Quarterly prepared financial sheets were taken into consideration for calculations.

THANKS