

# DATAGATE A.Ş. ANALYTS PRESENTATION

30th September 2024



## Disclaimer

This presentation contains information and analysis on financial statements as well as forward-looking statements that reflect the Company management's current views with respect to certain future events. Although it is believed that the information and analysis are correct and expectations reflected in these statements are reasonable, they may be affected by a variety of variables and changes in underlying assumptions that could cause actual results to differ materially.

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# Datagate AŞ Financial & Operational Results

## Summarized P/L (000 TL)

(000) TRL	6 months 2024	6 months 2023	Changes (%)
<b>Net Sales</b>	<b>3.024.658</b>	<b>2.906.443</b>	<b>4,07</b>
Gross Profit	140.662	124.759	12,75
Gross Profit Margin (%)	4,65	4,29	8,34
EBITDA	128.575	23.421	448,98
EBITDA Margin (%)	4,25	0,81	427,53
Operational Profit	124.082	17.010	629,47
Operational Profit Margin (%)	4,10	0,59	600,95
Financial Income /(Expenses), Net	(158.748)	(101.751)	56,02
Net Monetary Position Gain/Loss	29.989	(5.958)	(603,31)
Tax Expenses	(1.052)	(1.187)	(11,37)
<b>Net Profit</b>	<b>(18.165)</b>	<b>(68.489)</b>	<b>(73,48)</b>
Net Profit Margin (%)	(0,60)	(2,36)	(74,51)



# Datagate AŞ Financial & Operational Results

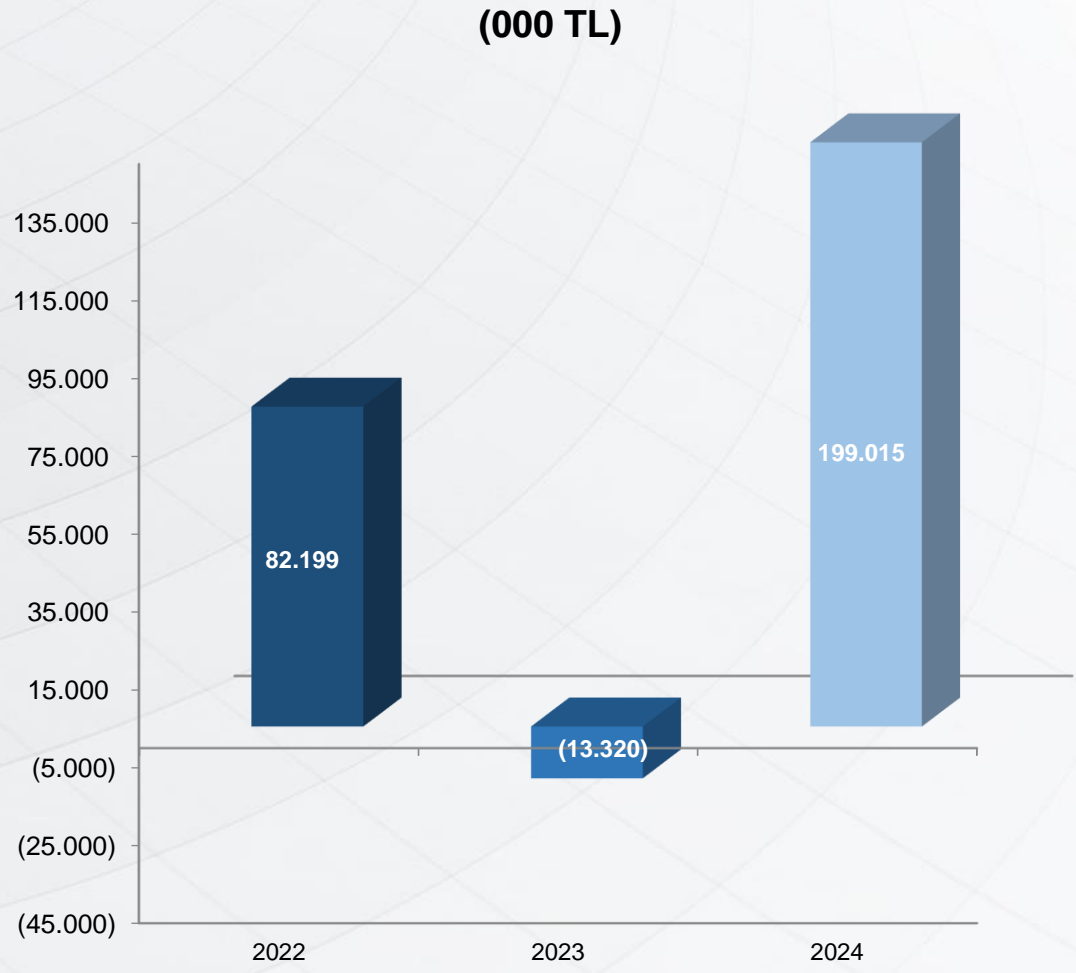
## Summarized Balance Sheet (000 TL)

Assets	30.06.2024	(%)	31.12.2023	(%)	Changes (%)	Liabilities & Capital	30.06.2024	(%)	31.12.2023	(%)	Changes (%)
<b>Current Assets</b>	<b>2.226.499</b>	<b>96,6%</b>	<b>2.014.332</b>	<b>96,5%</b>	<b>10,5</b>	<b>Short Term Lia.</b>	<b>1.892.897</b>	<b>82,2%</b>	<b>1.676.735</b>	<b>80,5%</b>	<b>12,9</b>
Cash	28.592	1,2%	17.611	0,8%	62,4	Financial Lia.	218.610	9,5%	2.988	0,1%	7.216,3
Trade Receivables	1.467.992	63,7%	1.478.541	70,9%	(0,7)	Trade Payables	1.436.025	62,3%	1.413.549	67,7%	1,6
Inventories	324.526	14,1%	394.692	18,9%	(17,8)	Provisions for Tax	0	0,0%	7.610	0,4%	(100,0)
Inventories in Transit	206.756	9,0%	53.758	2,6%	284,6	Prov. for Other Pay.	86.003	3,7%	47.095	2,3%	82,6
Other	198.633	8,6%	69.730	3,2%	184,9	Other	152.259	6,7%	205.493	9,8%	(25,9)
<b>Non-Current Assets</b>	<b>77.586</b>	<b>3,4%</b>	<b>72.111</b>	<b>3,5%</b>	<b>7,6</b>	<b>Long Term Lia.</b>	<b>12.555</b>	<b>0,5%</b>	<b>4.783</b>	<b>0,2%</b>	<b>162,5</b>
Trade Receivables	7.321	0,3%	4.441	0,2%	-	Long Terms Liabilities	8.997	0,4%	1.303	0,1%	590,5
Fixed Assets	21.152	0,9%	13.679	0,7%	54,6	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	49.113	2,2%	53.991	2,6%	(9,0)	Prov. for Empl. Trm. Ind.	3.558	0,2%	3.479	0,1%	2,3
Other	0	0,0%	0	0,0%	0,0	<b>Capital</b>	<b>398.633</b>	<b>17,3%</b>	<b>404.925</b>	<b>19,4%</b>	<b>(1,6)</b>
<b>Total Assets</b>	<b>2.304.085</b>	<b>100%</b>	<b>2.086.443</b>	<b>100%</b>	<b>10,4</b>	<b>Total Lia. &amp; Capital</b>	<b>2.304.085</b>	<b>100%</b>	<b>2.086.443</b>	<b>100%</b>	<b>10,4</b>



# Datagate AŞ Financial & Operational Results

## Net Financial Debt (000 TL)





# Datagate AŞ Financial & Operational Results

## Financial Ratios

<b>LIQUIDITY RATIOS</b>	<b>30.06.2024</b>	<b>31.12.2023</b>
Current Ratio	1,18	1,20
Quick Ratio	0,90	0,93

<b>THE WORKING CAPITAL RATIOS (*)</b>	<b>30.06.2024</b>	<b>31.12.2023</b>
Receivables Days	87	80
Payables Days	84	67
Inventory Days	23	25

<b>FINANCIAL STRUCTURE RATIOS</b>	<b>30.06.2024</b>	<b>31.12.2023</b>
Capital / Total Liabilities & Capital	17,3%	19,4%
Short T. Debts / Total Liabilities & Capital	82,2%	80,4%
Long T. Debts / Total Liabilities & Capital	0,5%	0,2%
Financial Debts / Total Debts	11,9%	0,3%

<b>PROFITABILITY RATIOS</b>	<b>30.06.2024</b>	<b>30.06.2023</b>
Gross Profit Margin	4,7%	4,3%
Operational Profit Margin	4,1%	0,6%
Net Profit / Sales	-0,60%	-2,4%
Profit Margin Before Tax	-0,15%	-3,1%

(\*) Quarterly prepared financial sheets were taken into consideration for calculations.

THANKS